PORTFOLIO Anik B. & Prerna M.J

www.anikandprerna.marketing



I'm Anik B.

I identify as a part-time serial binger and a full-time marketer! My love for communication led me towards marketing, where I honed my communication strategy skills to narrate brand stories for the masses! My work experience is diversified in the films, OTT, CPaaS, AI, and Virtual Events sectors as I have worked on GTM strategies, social media marketing, SEO, performance marketing, video production and email marketing. Have a look at my journey so far!





Industry: **OTT**

Domain: Video Production

My tenure at The Glitch was focused on content marketing and video production for

NETFLIX shows and films such as...











and more!

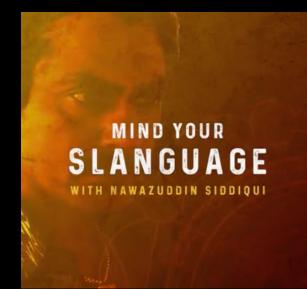
As an associate producer, I focused primarily on content production.

SACRED GAMES









Click on the tiles to watch the video

The Sacred Games S1 campaign focused on bringing the culture of the streets to the ones we were targeting digitally, thus localizing the essence of the show for the target group. My contribution with these assets was managing the preproduction to the post-production phase of the shoot with the objective of bringing the creative vision to light, in coalition with the production department.

GHOUL



Ghoul's campaign focused on highlighting the hook points of the show, and instilling an interest in the masses who enjoy thriller/horror shows. My contribution with this asset was managing the pre-production to the post-production phase of the shoot and co-ordinating with the cinematographer and the sound department to capture the launch event.

LITTLE THINGS









Click on the tiles to watch the video

Built on the fan base of Little Things S1, the campaign for Little Things Season 2 starred Mithila Palkar and Dhruv Sehgal and targeted the existing audience base of Little Things. The focus was to bring the essence of Little Things S1 and drop hints for people to anticipate what is about to come in the second season. My contribution with these assets was managing the pre-production to the post-production phase of the shoot to bring the creative vision to light, in coalition with the production department.

MOWGLI



The widely anticipated Netflix Mowgli held immense value in its story and the cast! With the launch of this film, we focused on promoting the film with the voices behind the characters in a fun, light-hearted questionnaire shot in a piece-to-cam format where the jungle questions met with their quirky answers.

NARCOS: MEXICO



Every Goa Plan Ever was conceptualized to promote the show Narcos: Mexico. Building on the trope of the protagonist attempting the impossible task of making a drug cartel in the show, our promotional video localized this concept with Shiv Pandit attempting the impossible task of making a Goa plan with his friends. The visuals were kept similar to that of the show to build relatability.



Industry: **OTT, Film & Webseries**

Domain: Social Media Marketing

My tenure at Eros International was focused on social media marketing in 3 primary domains

- films, web series, and social media hygiene. Some of the releases I have worked on are...









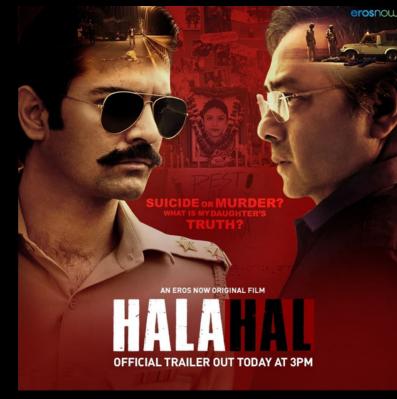


As a social media marketer, I focused on complete social media marketing efforts and collaborated with the marketing, digital marketing, and PR team to assist with campaign releases

MOVIE MARKETING





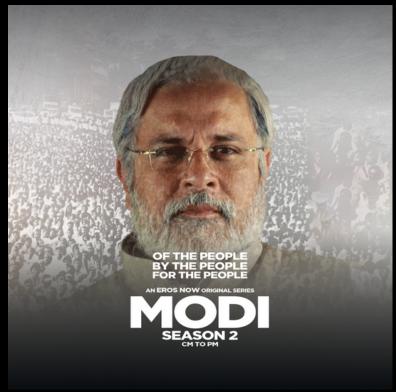


Movie marketing campaigns at Eros International were the biggest campaigns run, where the trio of Social Media Marketing, Digital Marketing, and PR came together to serve a single purpose of getting the films their well-deserved viewership. Movie marketing campaigns often included social media marketing, brand associations, influencer marketing, content marketing and pop culture/meme marketing.

While some movie campaigns were led by me, others were facilitated with creative ideation for the campaign.

WEB SERIES MARKETING





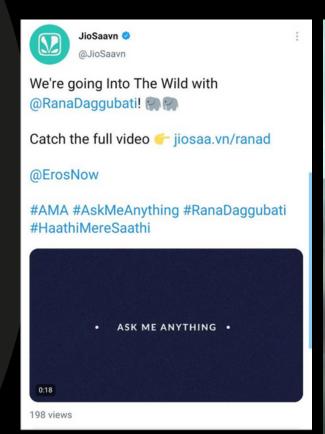




Webseries campaigns at Eros International played a big role in boosting Eros's digital presence. With the release slated to Eros Now (OTT Platform), the campaign's main objective was to drive the social media audiences with our campaign to the OTT platform. Social Media Marketing efforts were collaborative with PR and digital marketing teams, and the primary focus of web-series marketing campaigns was social media marketing, content marketing, pop culture/meme marketing, cast member interactions and moment marketing.

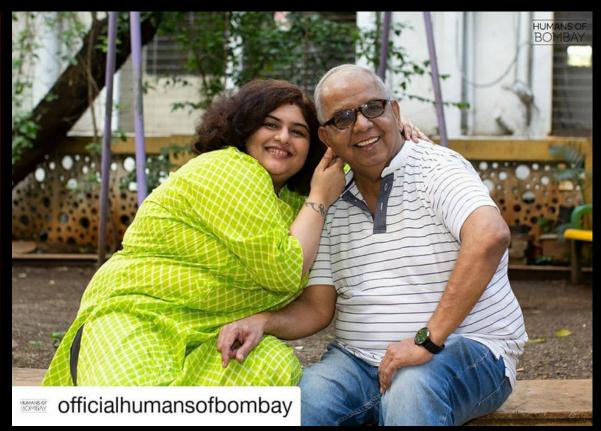
While I led some show campaigns, others were facilitated with creative ideation for the campaign.

BRAND PARTNER ASSOCIATIONS





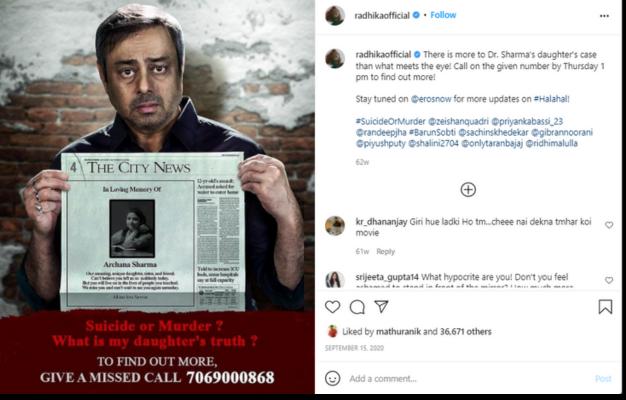




Our social media marketing efforts received a boost from the collaborative marketing activities of brand associations. Brand associations not only helped the campaign get more visibility but also gave Eros Now's social media handles more visibility, as we collaborated with - PVR, Mad Over Donuts, JioSaavn, Humans Of Bombay, Terribly Tiny Tales and more! Our social media marketing campaigns were enhanced with this activity led by the marketing team.

INFLUENCER AND CELEBRITY MARKETING







Digital and Theatrical releases got an amplified reach over social media platforms with Influencer Marketing Programs to amplify the campaign's presence. Collaborating frequently with Bollywood celebrities gave Eros Now and its campaigns massive visibility and clout over social media. Some of the celebrities we collaborated with are Karan Johar, Radhika Apte, Mahesh Babu, Kriti Kulhari and more! Our social media marketing campaigns were enhanced with this activity led by the marketing team.

SOCIAL MEDIA FILTERS







Social Media Filters were an interactive avenue often explored. The Haathi Mere Saathi filter helped us build an engagement-centric social media marketing effort that not only helped amplify the film but also helped increase our Instagram account reach.

CELEBRITY MARKETING







A Twitter conversation was held between the cast members on World Wildlife Day. The conversation focused on the issues of deforestation and highlighted the risk of losing wildlife species. The conversation integrated the promotion of Aranya's (Haathi Mere Saathi in Telugu) trailer as well

TWITTER CONVERSATIONS

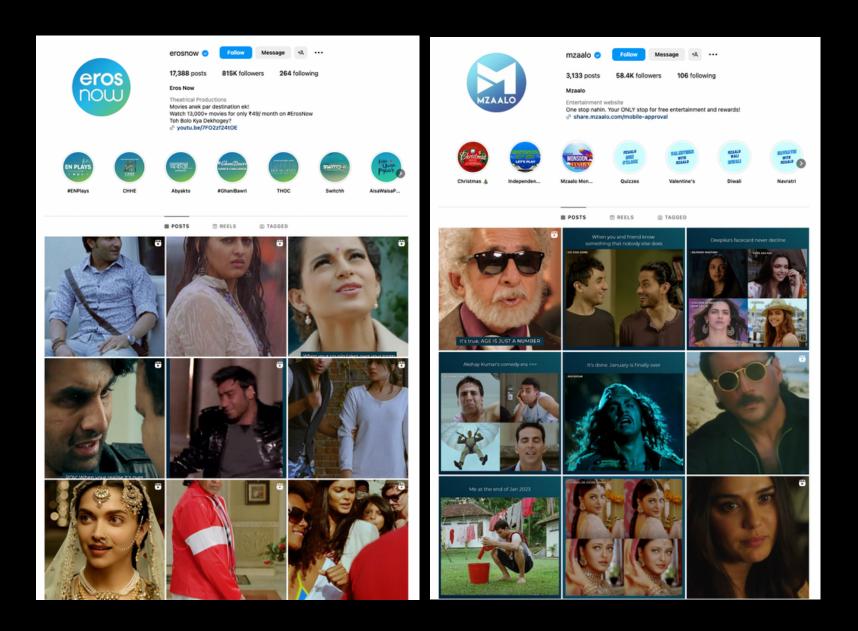






A platform made to hone a conversational approach, Eros Now's Twitter handle was often leveraged to host conversations with the cast members of digital/theatrical releases. These conversations helped our Twitter presence get an organic boost and were also leveraged for PR Amplification.

SOCIAL MEDIA HYGIENE



While movie and web series releases took our primary attention, I also focused on running Eros Now (SVOD OTT) and Mzaalo (AVOD OTT) on Instagram, Facebook, Twitter and LinkedIn. The primary focus of the social media efforts was to drive social media audiences on the platform to consume our massive content library.





Industry: Web-series

Domain: Marketing

My tenure at Pocket Aces Pvt Ltd was focused on crafting marketing and social media marketing for OTT releases and YouTube releases

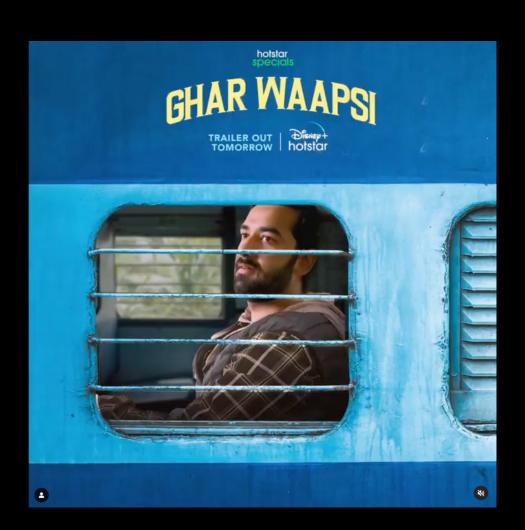






As a senior associate in the marketing division, I focused on crafting marketing strategies, creative ideation, IMDB management, and regular collaboration with social media marketing and performance marketing personnel for Dice Media's releases.

OTT RELEASES





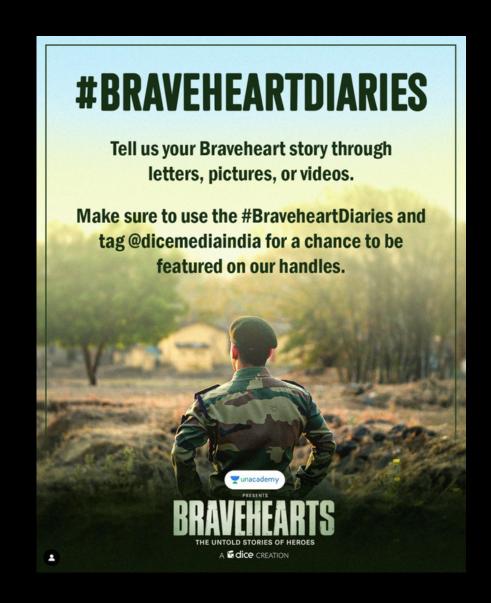
The marketing campaigns for Dice Media's OTT Releases ran in collaboration with the OTT partners, specifically Disney+ Hotstar and Amazon Mini TV. With a collaborative marketing approach, our focus was primarily on social media marketing, content marketing, facilitating influencer marketing programs, pop culture marketing, and launch event coverage.

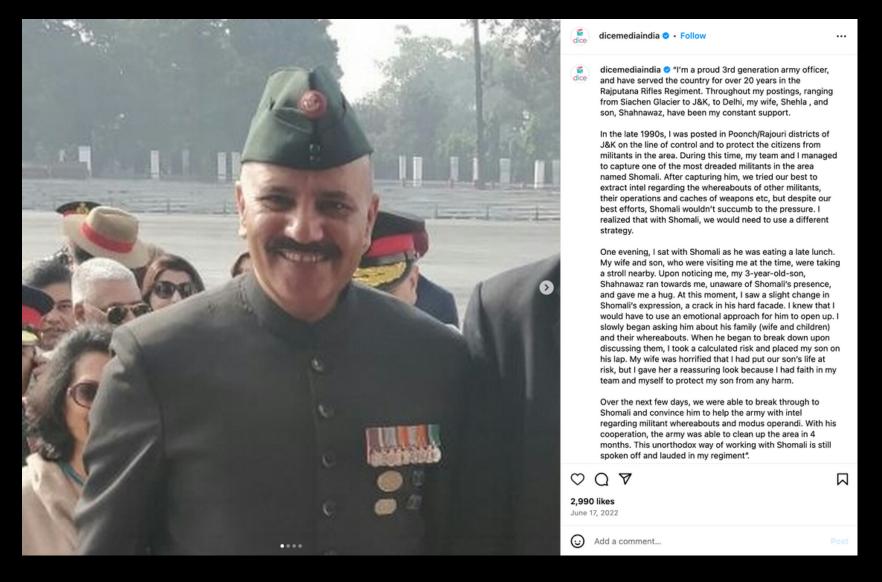
YOUTUBE RELEASES



The marketing campaigns for Dice Media's YouTube Releases were solely run by us, incorporating a larger spectrum of marketing activities. Ran in conjunction with the PR and Digital Marketing Specialist, The focus was primarily on crafting marketing strategies, social media marketing, content marketing, running influencer marketing programs, pop culture marketing, digital ads, offline marketing channels of banners and launch event coverage.

SM CONTEST & SOCIAL IP

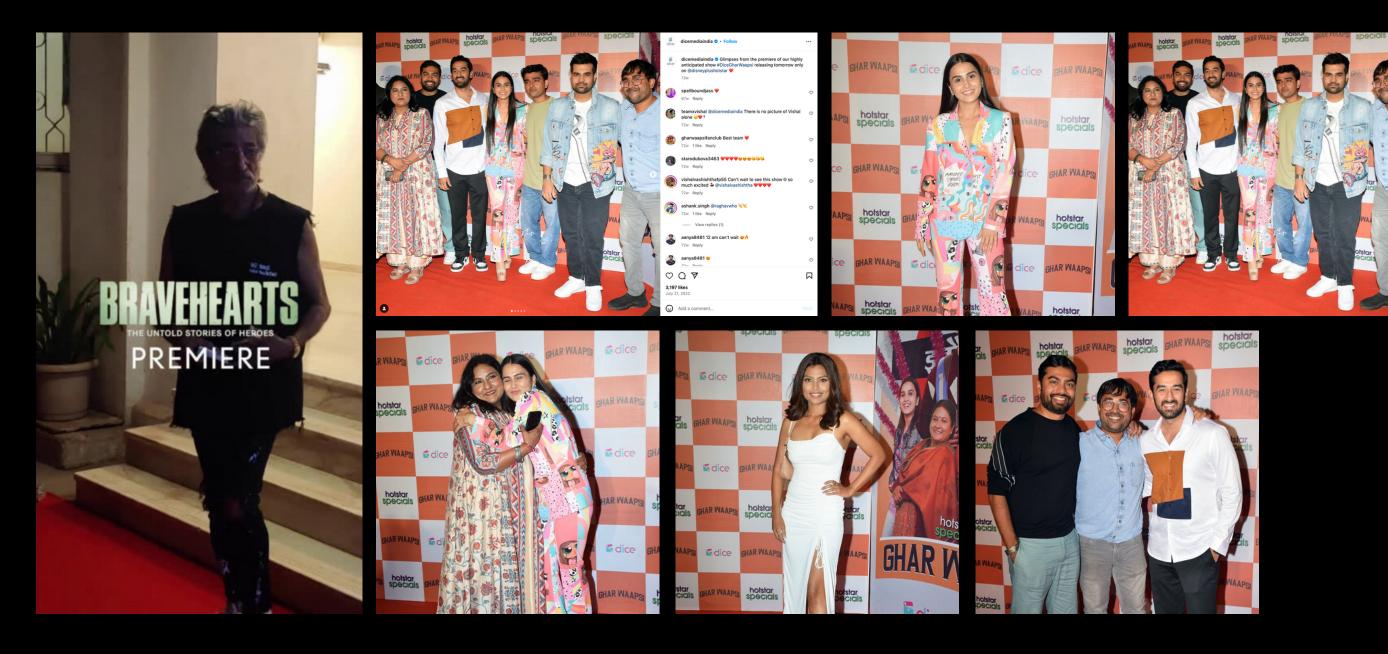




Social Media Contests and Social Media IPs were leveraged to -

- 1. Build a specific IP for the show release, to set a communication tonality in line with the show
- 2. Start communicating with our social media community to amplify the launch of a new show.

LAUNCH EVENTS



Launch events played a big role in announcing the release of a show over social media handles. The Launch events were covered with live coverage over Instagram stories with subsequent additions to Instagram Highlights. The social media handles also got added with the reviews of the show by the guests invited to the screening at the launch event.

MUSIC VIDEOS

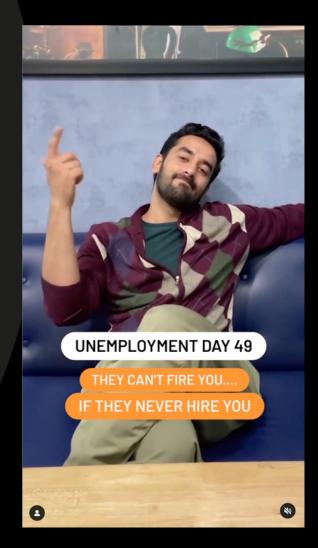






Music videos played a big role in making a monumental impact on a show's campaign. The 4 Ghar Waapsi music videos released under the Sony Music label captured the essence of the protagonist's different phases in the show. My contribution to these assets was post-production management and creative ideation.

UGC CONTENT











User-generated content trends were leveraged to amplify the release of the show organically. Keeping in line with the theme of the show, the UGC content was crafted to target the multiple tropes of millennial life often discussed over social media. The collaboration with Filter Copy helped us organically amplify the reach of Ghar Waapsi's marketing campaign.



Industries: **CPaaS, AI, Virtual Events**

Domain: Marketing

My tenure at Jio was focused on servicing Jio Matrix, a part of Jio Platforms Ltd with

SEO

Leveraged content on the website to increase website visitors for...



JioMeet



JioEVA

EMAIL MARKETING

Ran lead gen, conversion, and customer retention campaigns for...



JioMeet

PUSH NOTIFICATIONS

Ran brand building and engagement-centric campaigns for...



JioMeet

CONTENT MARKETING

LinkedIn Newsletter and blogs to establish industry expertise for...





JioMeet



JioEvents

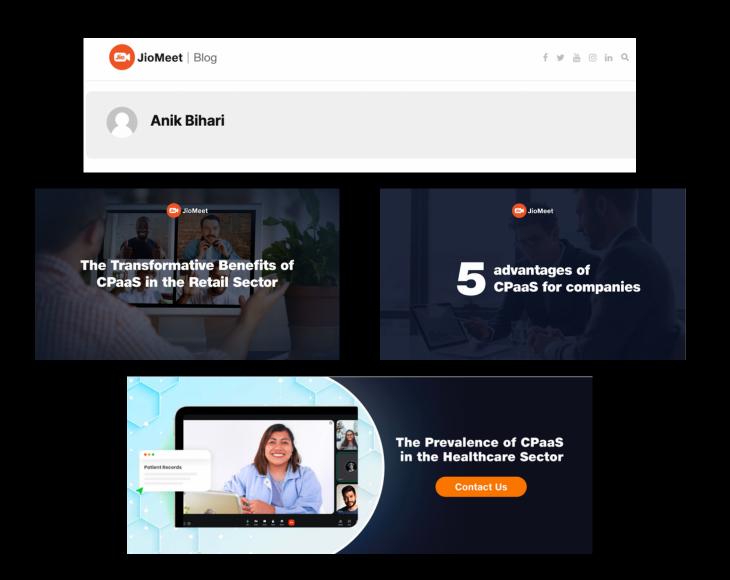
GTM

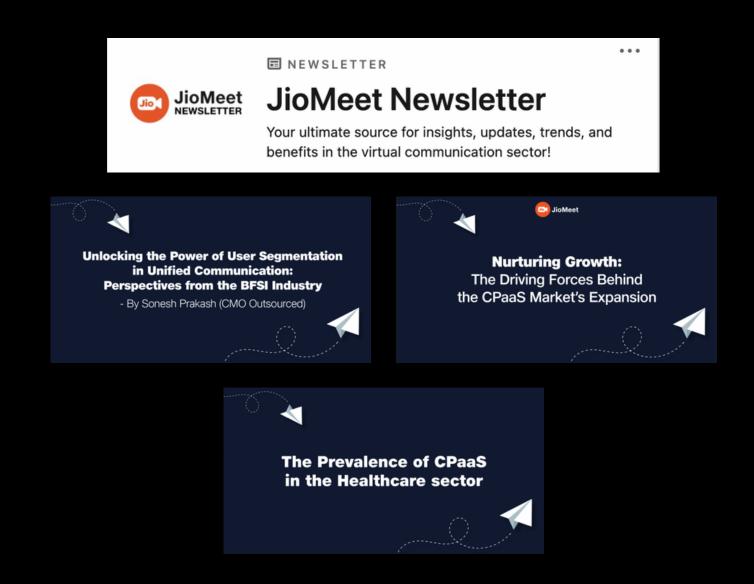
Crafted a launch strategy under the guidance of senior management for...



JioEVA

SEO AND CONTENT MARKETING





Building a brand in a cluttered B2B market with long consumer life spans is a challenging task. To establish the brand image of JioMeet and build its industry leadership over social media and digital landscape, SEO-friendly blogs, Push Notifications and LinkedIn Newsletters were leveraged. With uploads spanning between weekly to bi-monthly duration, Newsletters and Blogs have helped push JioMeet's presence on the SERP and build a community.

VIRTUAL EVENTS AMPLIFICATION







Generating leads and nurturing them in a B2B landscape is always challenging, especially in the virtual communication sector. The brainchild of the marketing team, virtual events became a unique marketing IP for us that helped us - establish industry leadership, generate leads, and nurture leads. With regular virtual events and amplification over digital channels, JioMeet advocated its legitimacy, interacted with potential customers, and built a communication pathway for anyone interested in the virtual communication sector.

I'm Prerna M.J,

I am a passionate social media marketer and an avid reader. I enjoy creating engaging and impactful content for various online platforms. With my diverse experience in different sectors, I have honed my skills in online marketing and communication. I follow a systematic approach of conducting market research and devising a goal-oriented marketing plan that delivers value to the client. My core competencies are social media marketing and copywriting.





Industries: **Entertainment & Lifestyle**

Domain: Social Media Marketing

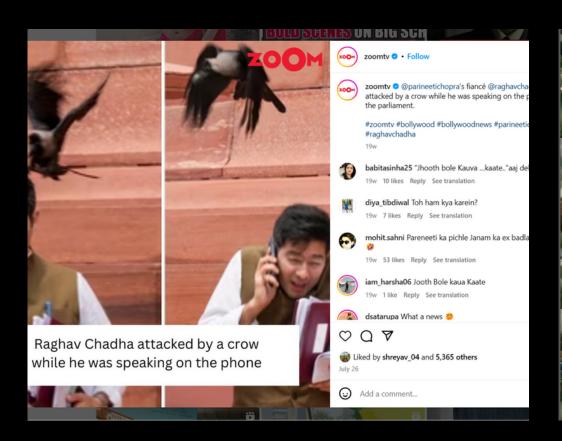
I worked at Times Network from 2021 to 2023 wherein I handled social media pages for their three main channels along with making weekly & monthly data reports.



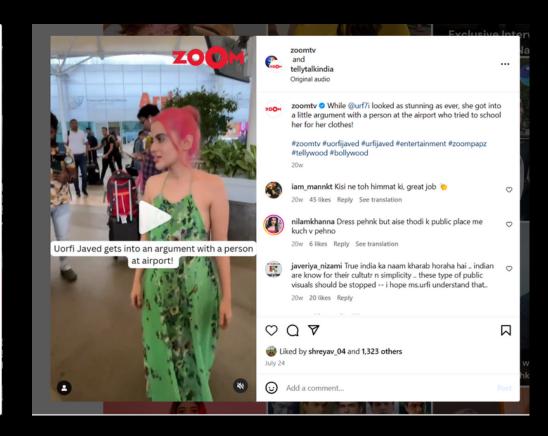




I worked on Social Media Management, Weekly and Monthly Reports, Cross Promotions between Zoom TV and Telly Talk India, Zoom TV (Television) Contest Promotions on Zoom TV (Social Media Pages)







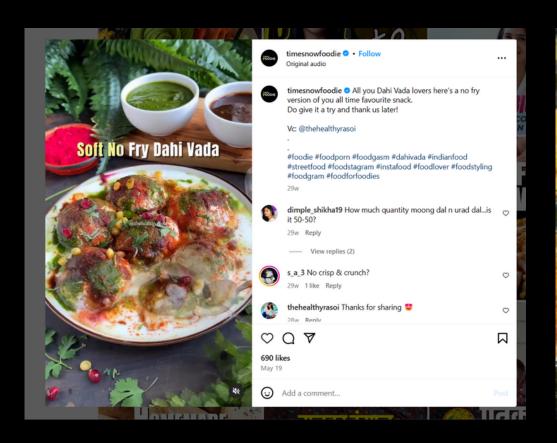
I worked as a Senior Social Media Executive at Times Network wherein I handled social media pages of Zoom TV, Telly Talk India, Times Now Foodie and Times Now Navbharat (Snapchat only), made Weekly & Monthly Reports, did Cross Promotions between Zoom TV & Telly Talk India and promoted Zoom TV (Television) Contests on Zoom TV (Social Media Pages)



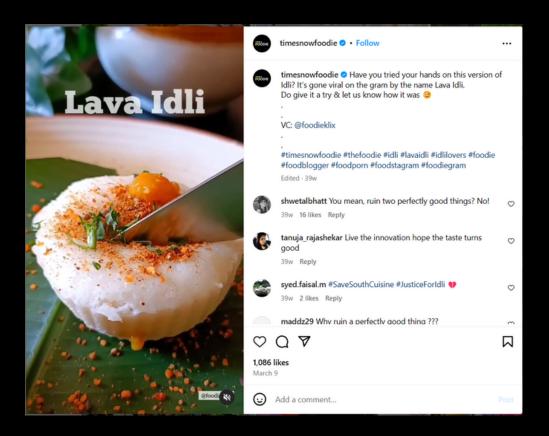




Telly Talk India covered all news from the television industry and I used to regularly post paparazzi content on Facebook, Twitter and Instagram.







Times Now Foodie is a food channel of Times Network wherein we focussed mainly on the Instagram page and posted food recipes, kitchen hacks, etc.



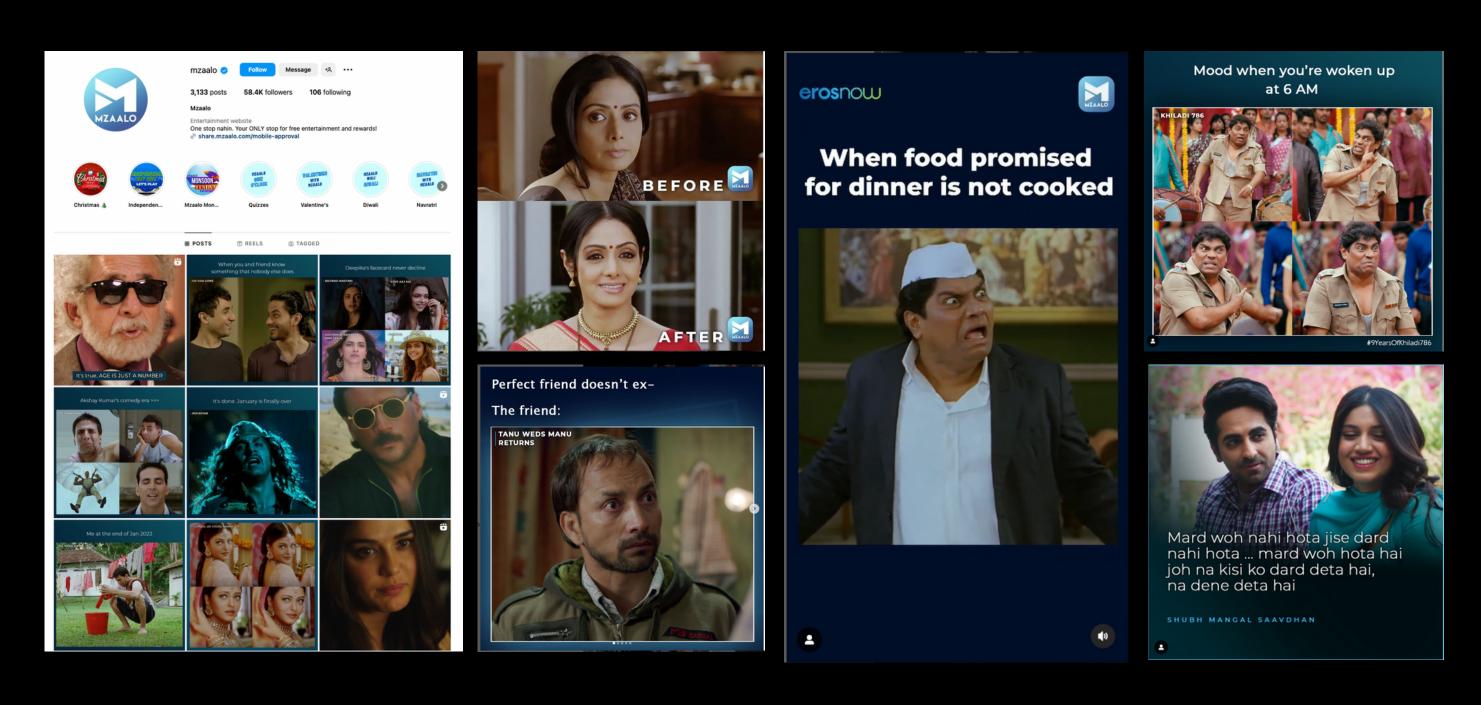
Industries: **OTT**

Domain: Social Media Marketing

My tenure at Eros International was focused on social media marketing for Eros International's AVOD OTT Platform called



As a social media marketer, I focused on Social Media Management, Monthly Reports and Content Calendar Management



I ideated and strategized content for Mzaalo for its Instagram and Facebook pages along with creating and managing monthly content calendars and making monthly data reports.



Industries: Flooring, Electricals, Bakery

Domain: **Social Media Marketing**

My tenure at Digitalise was focused on social media marketing for...

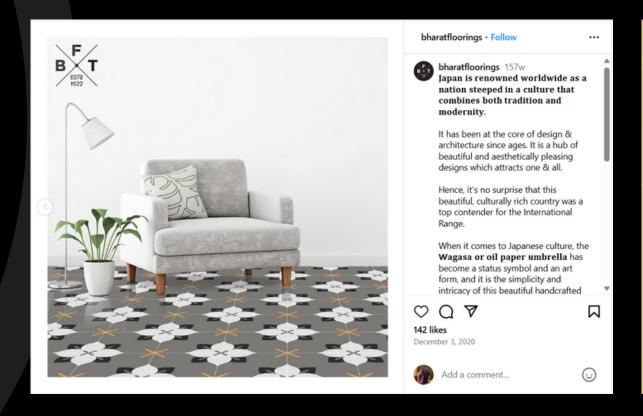




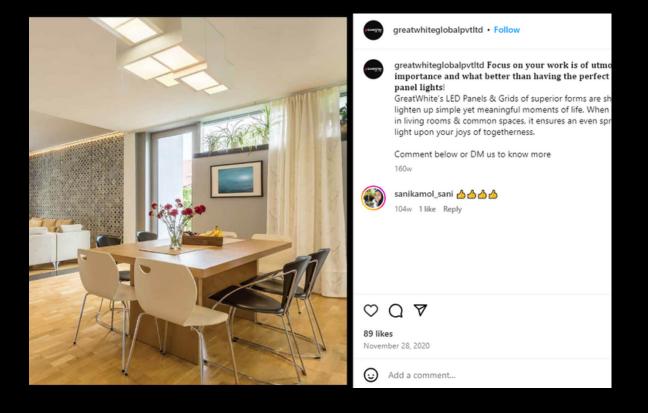


Bharat Floorings & Tiles Happiness Deli

As a social media marketer, I focused on social media management, weekly & monthly reports and content calendar management







I posted content regularly on the Facebook, Instagram and Twitter Pages of Bharat Floorings & Tiles, Happiness Deli, and Great White Electricals while also creating a content calendar for them.

AMISH TRIPATHI

Industries: Art & Culture, Publishing

Domain: Social Media Marketing, Public Relations and Event Management



I worked with author Amish Tripathi as his Executive Assistant from 2017 to 2019 where I was in-charge of

AGENCY COORDINATION

Coordinating with social media agency for content to be posted on Amish's social media platforms

PUBLIC RELATIONS

Handling PR activities
with various news
agencies, bookstores,
and so on

EVENT MANAGEMENT

Handling book
launches, cover
launches and trailer
launches

EDITING

Editorial work wherein I
proof-read and edited
his print interviews,
manuscripts, and so on

SMM, PR, EVENT MANAGEMENT, AND EDITING









My daily work with Amish included Social Media Coordination, Monthly Sales Reports, Editorial Work and PR Activities. I was working closely with Amish during the cover launch and book launch of his book 'Raavan: Enemy of Aryavarta and was also a part of the team that proof-read his book 'Legend of Suheldev: The King Who Saved India'



Industries: **Skin Care, Oral Care**

Domain: Social Media Marketing

I worked as a Management Trainee - Creative Cell at Social Konnekt (Dombivli) assigned to the brand



As a management trainee, I focused on Social Media Management, Monthly Reports, Content Calendar Management and Campaign Management











As a Management Trainee in the Creative Cell, I was responsible for creating content for the brand Vicco. In coalition with my team, I ideated the #GoBlue campaign for 2017 Champions Trophy and for Father's Day.

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